



Certification

Producer Compliance with Annuity Training Requirements

The Baltimore Life Insurance Company requires this Certification as part of your submission of a paper application for the IQumulate™ annuity. ***This form MUST be wet signed and submitted with all annuity application materials completed in paper (not electronically).***

This certification is ONLY for use by a new producer intending to submit his/her first paper application. If you are already appointed with Baltimore Life, you cannot use this form and must access the product training through the Agent portal.

If you complete the IQumulate product training on your own and submit this form after Baltimore Life appoints you, you will have to complete the training again.

Please note: Baltimore Life will not accept a new, unappointed producer's first application submission that does not include this completed certification.

Please carefully read the certifications below and initial each statement. Initials MUST be in ink.

I certify each of the following as true:

- I am licensed to sell annuities in accordance with the laws and regulations of the state(s) in which the policy was solicited and/or negotiated. Initials: _____
- I have completed the Baltimore Life IQumulate annuity training course. Initials: _____
- I understand that I am not permitted to and have not solicited and/or negotiated an application for the Baltimore Life IQumulate annuity prior to completing all required training(s). Initials: _____

Please provide all information below and sign. Signatures MUST be in ink.

Your Name: _____ NPN: _____

Signature: _____ Date: _____