



## David Elswick

### Sales Representative

Serving the Northwestern Pennsylvania area.

David joined Baltimore Life's Northwest Penn Agency in 2014. A graduate of Slippery Rock University, he has bachelor's degrees in business, finance, and Spanish. David is one of the top 10 sale agents at Baltimore Life. During his career with Baltimore Life, he has achieved Rookie of the Year and is a multiple convention qualifier. David also has won numerous awards and recognitions, including being a four-time Jack Frank Award winner.

While he enjoys helping young adults who are just starting their families and careers, he also specializes in senior life products—including retirement, estate planning, income replacement, educational expenses, satisfying mortgage debt and transferring assets as desired after death.

David prides himself on putting his client's needs first and building lifelong relationships with the people he serves. He services Northwestern Pennsylvania from Pittsburgh to Erie.

## Product and Solutions Expertise

People need help understanding complex insurance products so they can assure their needs are met. I can help you with this process. My product expertise is in:

- Annuities
- Critical Illness
- Whole Life
- Asset Transfer
- Term
- Workplace Life Insurance

*Baltimore Life also offers other insurance products that are available through Atlas Insurance Distributor (a subsidiary of The Baltimore Life Insurance Company) under an arrangement with independent brokers.*

## Offered Services

Aside from our wide variety of product solutions, we also offer many value-added services.

- Financial Needs Analysis
- Personal Planning Guide
- Identification Program
- ScriptSave® WellRx Card



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